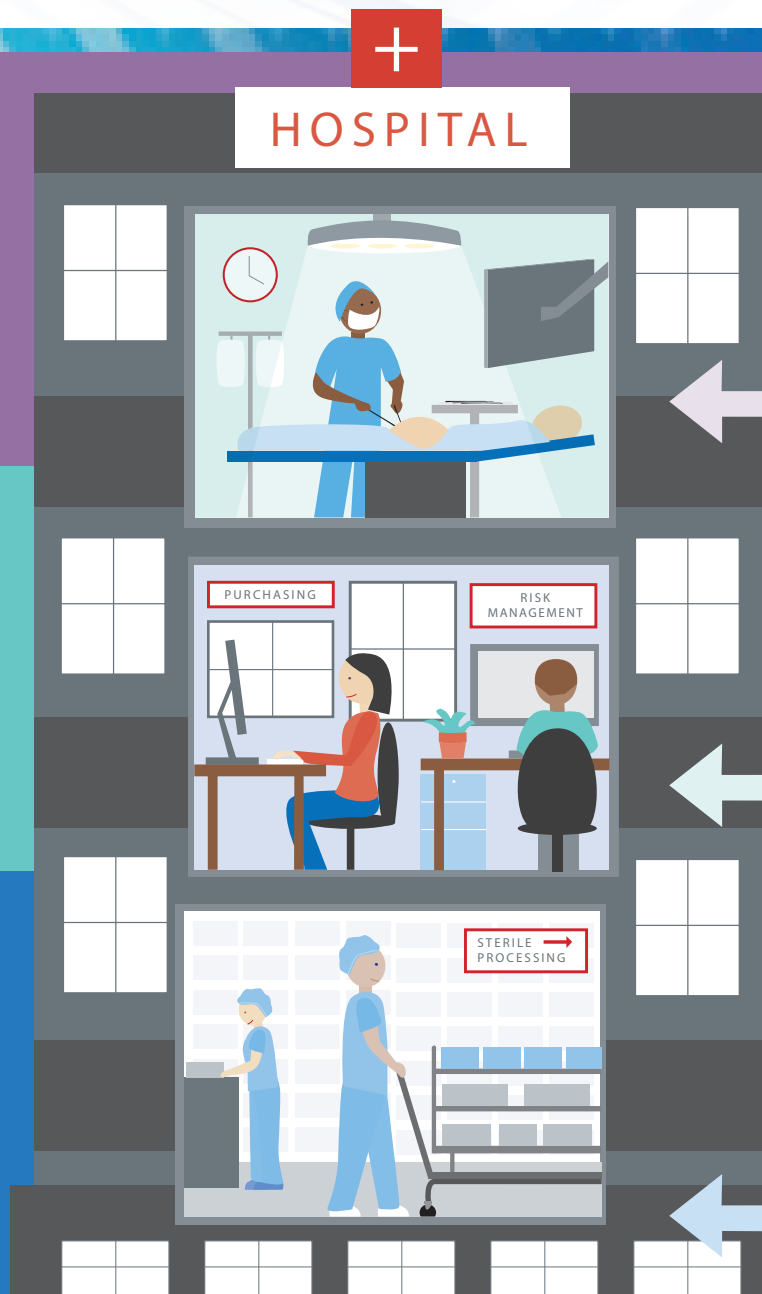


COST SAVINGS with MICROLINE™ SURGICAL



83%

OF INSTRUMENTS ON
A LAPAROSCOPIC
SURGICAL TRAY
GO UNUSED¹

ELIMINATING REDUNDANT
INSTRUMENTS HAS RESULTED
IN

40%

COST SAVINGS
AND MORE... WITHOUT
COMPROMISING PATIENT SAFETY!³

EACH INSTRUMENT
CAN COST UP TO

\$319 TO

STERILIZE
AND REPROCESS¹

with MICROLINE™ you can ...

INCREASE UTILIZATION

The % use of instruments across surgical specialties and multiple tray types is low. As the # of instruments on a tray increases, the utilization rate decreases.² Microline will improve your instrument utilization rate and work with your OR to streamline intraoperative efficiencies.

ELIMINATE WASTE

Careful review of tray composition and elimination of redundant instruments can result in cost savings without compromising patient safety.¹ Partner with Microline to eliminate the fat from your surgical trays.

REDUCE EXPENSES

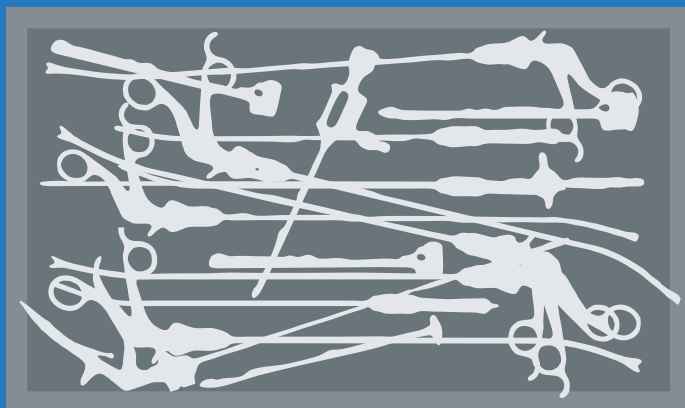
Sterile Processing workers are paid to clean and sterilize every instrument on a tray, regardless of whether or not it was actually used in the surgical case. Partner with Microline to streamline your tray composition and reduce sterilization costs.

References:

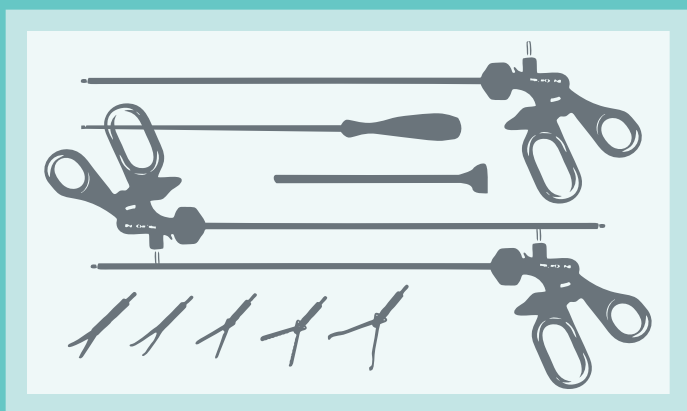
1. M. M. Van Meter, R. Adam. Costs Associated with Instrument Sterilization in Gynecologic Surgery. American Journal of Obstetrics & Gynecology 2016; Volume 215, Issue 5, Pages 652.e1–652.e5
2. Stockert EW, Langerman A. Assessing the magnitude and costs of intraoperative inefficiencies attributable to surgical instrument trays. J Am Coll Surg 2014;219:646-55
3. A. John-Baptiste PhD, L.J. Sowerby MD MHM, C.J. Chin MD, J. Martin PharmD MSC, B.W. Rotenberg MD MPH. Comparing surgical trays with redundant instruments with trays with reduced instruments: a cost analysis. CMAJ Open. 2016 Jul-Sep; 4(3): E404– E408. Published online 2016 Aug 10.

STREAMLINING with MICROLINE™ SURGICAL

ON AVERAGE,
ONLY **17%**
OF INSTRUMENTS PULLED
FOR LAPAROSCOPIC
SURGERY ARE UTILIZED¹



Be better than average.



MICROLINE CAN
INCREASE INSTRUMENT
UTILIZATION RATE TO

100%

with **MICROLINE™** products on your tray...

INCREASE PRODUCTIVITY

As the # of instruments on a tray increases, the utilization rate decreases. Up to 83% of instruments go unused in a single laparoscopic case.¹ Microline will work with you to increase your instrument utilization rate.

PROMOTE EFFICIENCY

An average of 5 minutes of OR time is lost due to tray instrument errors in bariatric cases. Circulating Nurses spend an average of 6% of OR time outside of the OR retrieving essential disposable items.² Partner with Microline to streamline tray efficiency.

SAVE ON TOTAL COST

Unused Instruments must still be processed and can cost between \$0.51 to \$3.19 per instrument.¹ Trays with reduced instruments can cost 40% less than trays that include redundant instruments.³ Partner with Microline to reduce your total cost of ownership.

References:

1. M. M. Van Meter, R. Adam. Costs Associated with Instrument Sterilization in Gynecologic Surgery. American Journal of Obstetrics & Gynecology 2016; Volume 215, Issue 5, Pages 652.e1–652.e5
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3. A. John-Baptiste PhD, L.J. Sowerby MD MHM, C.J. Chin MD, J. Martin PharmD MSc, B.W. Rotenberg MD MPH. Comparing surgical trays with redundant instruments with trays with reduced instruments: a cost analysis. CMAJ Open. 2016 Jul-Sep; 4(3): E404– E408. Published online 2016 Aug 10.